

Massachusetts Division of Insurance
Membership in Dental Insured Preferred Provider Plans
as of December 31, 2021

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	DENTAL Insured Preferred Provider Plan Members ¹ By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Members at End of 2021	Total 2021 Members
1	Aetna Life Insurance Company	156	4	149	1	140	2	223	21	276	0	103	199	72	71	1,417
2	Altus Dental Insurance Company, Inc.	5,625	1,902	28,665	195	19,107	1,577	8,499	4,166	22,173	1,216	14,699	15,669	5,377	33,445	162,315
3	Ameritas Life Insurance Corporation ²	373	136	855	389	820	745	1,028	2,281	2,055	14	809	951	425	1,732	12,613
4	Blue Cross and Blue Shield of Massachusetts, Inc.	2,020	1,438	9,719	180	8,904	1,225	3,414	3,758	23,518	74	11,434	8,160	10,368	13,315	97,527
5	Cigna Health and Life Insurance Company ³	679	502	2,127	31	3,303	425	14,885	1,697	13,295	31	4,348	2,285	2,432	9,725	55,765
6	Colonial Life & Accident Insurance Company	36	9	225	0	149	6	67	8	181	0	113	129	62	260	1,245
7	Dearborn National Life Insurance Company ⁴	0	0	1	0	1	0	0	0	8	0	0	0	0	5	15
8	Dental Service of Massachusetts, Inc. ⁵ ok	7,269	1,617	14,556	606	40,765	2,795	7,944	3,439	96,185	245	43,897	26,578	27,924	26,942	300,762
9	Dentegra Insurance Company	24	34	53	24	120	12	13	49	285	0	104	59	94	132	1,003
10	Dentegra Insurance Company of NE	2,869	999	2,704	210	5,085	669	1,745	1,046	9,931	96	5,421	3,407	3,431	3,785	41,398
11	DSM Massachusetts Insurance Company, Inc.	2,796	766	4,835	197	6,849	565	2,845	1,026	13,074	96	6,297	4,111	5,438	6,533	55,428
12	First Health Life & Health Insurance Company	13	0	26	3	45	0	58	12	103	0	32	33	39	18	382
13	Humana Insurance Company	269	130	550	23	619	101	313	178	1,061	6	605	498	753	687	5,793
14	Metropolitan Life Insurance Company	3,171	2,253	10,851	139	3,216	1,892	10,504	8,250	21,377	36	17,695	8,958	14,453	17,213	120,008
15	Principal Life Insurance Company	588	105	1,012	0	3,980	56	2,556	263	8,524	14	2,098	1,053	3,768	2,826	26,843
16	Reliance Standard Life Insurance Company	7	0	6	0	72	6	6	2	51	0	22	13	20	42	247
17	Renaissance Life and Health Ins. Co. of America	171	80	119	7	237	23	79	35	485	5	193	176	102	219	1,931
18	Standard Insurance Company	7	111	74	0	344	189	574	219	278	0	197	81	84	398	2,556
19	Starmount Insurance Company ⁶	152	2	280	0	306	1	7	8	718	7	365	393	169	467	2,875
20	Sun Life Assurance Company of Canada ⁷	29	10	730	21	1,079	0	1,007	137	1,894	0	4,446	220	737	574	10,883
21	The Chesapeake Life Insurance Company	61	10	166	1	331	3	41	26	612	0	248	168	86	337	2,090
22	(The) Guardian Life Insurance Company of America	608	6,333	5,207	92	9,202	263	8,434	5,571	27,620	74	11,921	6,950	17,656	10,670	110,601
23	The Lincoln National Life Insurance Company	130	45	331	8	493	37	599	104	1,370	2	531	383	382	1,064	5,479
24	UniCare Life and Health Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
25	Union Security Insurance Company ⁷	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
26	United Concordia Insurance Company	5	0	24	0	4	8	44	3	11	13	9	14	4	23	162
27	United of Omaha Life Insurance Company	7	2	28	0	12	9	58	11	25	0	19	12	10	16	209
28	UnitedHealthcare Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total Members	27,065	16,488	83,293	2,127	105,183	10,609	64,943	32,310	245,110	1,929	125,606	80,500	93,886	130,499	1,019,547
	2021 Massachusetts Population⁸	213,164	124,571	566,765	17,461	791,263	70,267	463,986	161,401	1,609,379	11,376	709,409	523,738	801,582	829,212	6,893,574
	2021 Market Penetration Rate⁹	12.7%	13.2%	14.7%	12.2%	13.3%	15.1%	14.0%	20.0%	15.2%	17.0%	17.7%	15.4%	11.7%	15.7%	14.8%

¹ Information reported by carriers offering a DENTAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.2," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

² Effective December 31, 2016, Security Life Insurance Company of America has merged into Ameritas Life Insurance Corporation.

³ Connecticut General Life Insurance Company began transferring membership of some of its products to CIGNA Health and Life Insurance Company in 2013.

⁴ Dearborn National Life Insurance Company stopped marketing its dental PPO product in 2012.

⁵ Doing business as Delta Dental Plan of Massachusetts.

⁶ New product approved in February 2018

⁷ In March 2016, Sun Life acquired the group dental business of Union Security (USIC). Because of the acquisition during 2016 and 2017 Sun Life offered its enrollees replacement coverage underwritten by USIC until Sun Life could obtain department approval of its new forms and networks. The remaining 23 policies active in Sun Life in 2017 either terminated or were replaced by USIC's policies as of January 15th, 2018. The new Sun Life plan was approved in February 2018 and new business members for Sun Life appear in 2018 report.

⁸ 2021 Population Source: U.S. Census Bureau; Vintage 2021 Population Estimates: Population Estimates

⁹ Total DENTAL insured preferred provider plan members in each county divided by the 2021 population in each county.